

ROBIN LEFEBVRE

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EXPERIENCE

- Co-Founder**

Nov 2025 – Present
- STRAN, Zurich, Switzerland*
 - Co-founded a Swiss real estate investment company with a former UBS Managing Director and non-executive UBS board member
 - Feasibility analyses** on four properties across four cantons:
 - Splendid Hotel, Montreux (VD)**: hotel on Lake Geneva
 - Küsnacht (ZH)**: five-house residential property on Zurich's Gold Coast
 - Thurgau (TG)**: commercial property, self-check-in hotel
 - Geneva Old Town (GE)**: apartment in the Vieille-Ville
 - Involved in property screening, due-diligence document review, valuation and return analysis (DCF) and deal structuring
 - Main contact for partners and investors; initial discussions with UHNW individuals, family offices and banks in Switzerland and the Middle East
 - Built STRAN's investor platform and website end to end, including investor onboarding with KYC/AML checks
- Intern, Office of the CEO**

Summer 2022
- Port of Duqm Company SAOC, Duqm, Oman*
 - One-month placement in the Office of the CEO of the company operating the deep-water Port of Duqm, the anchor of Oman's Special Economic Zone at Duqm and a joint venture between the Omani government and the Port of Antwerp
 - Direct exposure to executive-level, institutional decision-making on a large-scale infrastructure and development project
 - First-hand experience of Gulf business culture and of working with government-linked stakeholders

LEGAL RESEARCH PAPER

- Lex Koller Legal Brief (LFAIE / BewG)**

2025
- Independent research, Zurich*
 - Wrote a 19-page analysis of the Federal Act on the Acquisition of Real Estate by Persons Abroad, covering Art. 2, authorisation requirements and cantonal practice
 - Set out when an investment in Swiss residential property counts as an acquisition by a person abroad, and how buyer eligibility must be checked before a purchase
 - Applied the analysis to new digital ownership structures under the Swiss DLT Act 2021, a question not yet covered in Swiss legal literature
 - Became the basis for STRAN's investor eligibility rules and deal structures

OTHER EXPERIENCE

- Service Staff**

2024 – 2025
- Le Pain Quotidien, Zurich*
 - Four months of client-facing work in a busy café-restaurant, entirely in German

EDUCATION

- Business Administration, Assessment Year**

2025 – 2026
- University of St. Gallen (HSG)*
 - Business law, accounting, micro- and macroeconomics, mathematics. Semester paper graded 5.75/6. Left to focus full-time on STRAN
- French Baccalauréat**

2024
- Lycée Français de Zurich*

LANGUAGES, TOOLS & ACTIVITIES

- Languages**

French (native) · English (C1) · German (B2) · Spanish (B1) · Arabic (A1)
- Tools**

Excel · Next.js · TypeScript · Python · AI tools
- Activities**

Founder, HSG Digital Finance Club · Member, HSG Real Estate Club